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November 22, 2013

**Via Email**  
**Original via Mail**

B.C. Sustainable Energy Association  
c/o William J. Andrews, Barrister & Solicitor  
1958 Parkside Lane  
North Vancouver, B.C.  
V7G 1X5

Attention: Mr. William J. Andrews

Dear Mr. Andrews:

**Re: FortisBC Energy Inc. (FEI)**

**Application for Approval of a Multi-Year Performance Based Ratemaking Plan  
for 2014 through 2018 (the Application)**

**Response to the B.C. Sustainable Energy Association and the Sierra Club  
British Columbia (BCSEA) Information Request (IR) No. 2**

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On June 10, 2013, FEI filed the Application as referenced above. In accordance with Commission Order G-164-13 setting out the Amended Regulatory Timetable for the review of the Application, FEI respectfully submits the attached response to BCSEA IR No. 2.

If further information is required, please contact the undersigned.

Sincerely,

**FORTISBC ENERGY INC.**

***Original signed:***

Diane Roy

Attachment

cc: Commission Secretary  
Registered Parties (e-mail only)

FortisBC Energy Inc. (FEI or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: November 22, 2013
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1   **1.0   Topic:       Furnace cost-effectiveness**

2                               **Reference:   Exhibit B-7, FEI responses to BCSEA IR 1.4.4 – 1.4.12**  
3                               **and Attachment 1.4.12**

4           1.1   Please define what is meant by “Standard Upgrade” and “Mid-upgrade”? Please  
5                               include specific AFUE ratings.

6  
7   **Response:**

8   In the Furnace Replacement Pilot program, “Standard Efficiency Upgrade” refers to the  
9   replacement of traditional natural gas furnaces that were installed up to about the mid 1980’s.  
10   While AFUE testing was not done on these products, they are generally considered to have  
11   efficiencies that range from about 50 percent for the older products up to about 75 percent for  
12   the later units. An AFUE rating of about 65 percent is typical for the installed stock.

13   In the Furnace Replacement Pilot program, “Mid- Efficiency Upgrade” refers to furnaces  
14   installed in the mid 1980’s with an AFUE rating of about 80 percent.

15  
16

17  
18           1.2   Please provide a spreadsheet showing all assumptions and formulas used to  
19                               calculate the annualized GJ savings used in the furnace cost-effectiveness  
20                               analysis.

21  
22   **Response:**

23   For background information on this IR and for a more detailed analysis of methodology, please  
24   refer to the Furnace Early Replacement Program – Preliminary Evaluation (Attachment 4.12,  
25   provided in the response to BCSEA 1.4.12) and background information about estimated energy  
26   savings as discussed in BCSEA IR.1.4.4 that resulted in the NPV of the annualized energy  
27   savings that combine Period 1 and Period 2 savings over the 18 year measure life of the new  
28   furnace as described below.

29

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1 **Estimated Energy Savings per Year for Each Savings Period**

	Furnace	Boiler
Period 1 - Years of Purchase advancement		
Standard upgrade	24.0 GJ	11.1 GJ
Mid upgrade	11.9 GJ	
Period 2 - Difference between code and ENERGY STAR	1.7 GJ	7.4 GJ

2  
3 **Annualized Energy Savings: Based on 4.3 Year purchase advancement**

4

	Standard Furnace	Mid Furnace	Boiler
Annualized Savings (NPV)	10.0 GJ	5.5 GJ	8.8 GJ

5  
6 Please refer to Attachment 1.2 for the details of the calculation. Important notes on the steps  
7 involved in developing the calculation as described in the working spreadsheet are provided  
8 below.

- 9
- 10 • Determine if the old replaced furnace was a standard or mid-efficiency furnace or boiler for determination of period 1 savings.
  - 11 • Calculate total energy by combining Period 1 and Period 2 savings over the 18 year
  - 12 measure life (4.3 Years of advancement \* Period 1 savings) + (13.7 Years \* Period 2
  - 13 savings)
  - 14 • Calculate the NPV of the total energy saved
  - 15 • Determine the annualized equivalent savings over the 18 years as the input to cost
  - 16 benefit analysis

17  
18  
19 1.2.1 Does the annualized GJ used in the cost-effectiveness analysis take into  
20 account the time value of the savings in different years (e.g., use of a  
21 discount rate)?

22  
23 **Response:**

24 Yes. Please refer to the methodology described in Attachment 1.2 provided in the response to  
25 BCSEA IR 2.1.2.



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1.2.2 Does the annualized GJ used in the cost-effectiveness analysis take into account any differences in avoided costs over time?

**Response:**

No. The annualized GJ calculation is based on the same discount rate over the lifetime of the measure. (Please refer to the response to BCSEA IR 2.2.1.) Avoided costs do change over time as demonstrated in the models used to calculate Cost Benefit Tests. (Please refer to Confidential Attachments 1.5.3A and 1.5.3B provided in the response to BCSEA IR 2.1.5.3).

1.3 The baseline costs appear to be based on code furnaces (92 AFUE, whereas the period 2 energy savings appear to be based on a weighted average baseline of code and more efficient furnaces. Please confirm.

**Response:**

This response addresses BCSEA IR 2.1.3 and BCSEA IR 2.1.3.1  
The FEU interpret these IRs as a request to confirm that the incremental cost calculations and annualized energy savings calculations use the same baseline AFUE ratings.

The FEU believe there could be some confusion caused by the following statement in BCSEA IR 1.4.11:

*“The cost of the base furnace is further adjusted to account for the fact that approximately 59 percent of respondents stated that they would have installed a High Efficiency rather than a base furnace. The adjusted base furnace is now a blended cost of the code furnace (~41 percent) and the HE furnace (~59 percent). ...”*

This statement is related to Exhibit 3.3.2 provided in Attachment 4.12 to the response to BCSEA IR 1.4.12 which outlines that the program encouraged 41 percent of participants to purchase a higher efficiency furnace or boiler than they would have purchased if the program had not been available. This value of 41 percent impacts both the calculation of energy savings and incremental costs since the FEU adjusts for this 59 percent of the participants, such that the program is not given credit for these energy savings and adjusts costs for these customers who purchased a higher efficiency furnace without the incentive.



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1 In terms of **energy savings**, about 41 percent of participants stated that once they committed to  
 2 the upgrade, the incentive and program terms were responsible for them choosing a more  
 3 efficient furnace over the AFUE 92 (code) furnace. This leads to a Period 2 effective savings of  
 4 1.7 GJs derived from the following calculation

- 5 • 0.7 GJs is the increase from base code furnace of 92 to 93 AFUE (the average upgrade  
 6 over base from the 2007 program evaluation)
- 7 • 2.3 GJs is increase from 93 AFUE to 96.1 AFUE (the average upgrade in the 2012  
 8 Furnace Replacement Pilot)
- 9 • 2.3 GJs is multiplied by 41 percent since 2.3 could only be claimed if ALL participants  
 10 had been motivated by the incentive to upgrade to the high AFUE.

11  
 12 The FEU believe this is what is referred to in the above IR that "*the period 2 energy savings*  
 13 *appear to be based on a weighted average baseline of code and more efficient furnaces.*" This  
 14 methodology was outlined in Attachment 1.2 provided in the response to BCSEA IR 2.1.2.

15 In terms of **incremental costs**, the cost of the base furnace must also be adjusted for the 41  
 16 percent of participants who chose a more efficient furnace over the AFUE 92 (code) furnace as  
 17 outlined in the following table.

	Furnace Cost	Explanation / Source
Installed furnace	\$4,365	Pre-tax installed cost averaged across applicants and validated by contractors*
Increase over code	\$977	Average response from program application forms as validated by contractors*
Code furnace	\$3,388	By subtraction
Adj. Base Furnace – 59% selected higher efficiency models on their own initiative	\$3,964	(Installed *0.59) + (Code * 0.41)
Calculations for a 4.3 year replacement advancement – incremental cost of \$1,597		
Installed furnace	\$4,365	
Code Furnace (NPV)	(\$3,081)	NPV of \$3964 - 4.3 Years at 6.0%



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	Furnace Cost	Explanation / Source
Residual (NPV)	\$313	The residual value at the end is used to balance out the cash flows and recognizes that in the "no program" case, there is still useful life in that furnace, because it is replaced 4.3 years later than those furnaces replaced in the program.
<b>Economic cost</b>	<b>\$1,597</b>	

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2 \*Costs were validated as true market costs by contractors, manufacturers and other industry reps at the  
3 Furnace Program Design Workshop on January 10, 2013.  
4  
5

6  
7 1.3.1 If in the affirmative, please confirm that it is inconsistent for the baseline  
8 costs to be based on furnaces with an AFUE that is lower than the  
9 baseline AFUE used for calculating energy savings.  
10

11 **Response:**

12 Please refer to the response to BCSEA IR 2.1.3.  
13  
14

15  
16 1.4 The evaluation indicates that 86.5% of the furnaces installed in the program have  
17 ECM fans. Have the electricity savings from the ECM fans been included in the  
18 cost-effectiveness analysis? If not, why not?  
19

20 **Response:**

21 Yes. The electric savings from the fans have been included in the cost-effective analysis. For  
22 more information please refer to Attachment 4.12, page 16, provided in the response to BCSEA  
23 IR 1.4.12.  
24  
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1           1.5     Please provide all of the cost-effectiveness assumptions used for determining  
2                     that a furnace efficiency upgrade at the time of natural replacement was not cost-  
3                     effective.

4  
5     **Response:**

6     Attachment 1.5.3 is being filed confidentially due to the considerable time, effort and expense of  
7     both internal resources and external contract resources which have been invested in the  
8     development of these spreadsheets/models on behalf of all rate-paying customers. Confidential  
9     Attachment 1.5.3 contains 2 functioning spreadsheet models as follows:

- 10           • Confidential Attachment 1.5.3A compares a “Natural Replacement” Program with the  
11                     “Early Replacement” Program for the calculation of TRC, UCT, RIM, PCT.
- 12           • Confidential Attachment 1.5.3B compares a “Natural Replacement” Program with the  
13                     “Early Replacement” Program for the calculation of MTRC.

14  
15

16  
17           1.5.1    Please include the AFUE, GJ usage, installed costs, kWh usage, and  
18                     lifetime for both the baseline and efficient furnace. Also, please provide  
19                     the avoided costs and discount rate used (indicating real or nominal) and  
20                     any other pertinent data used in the cost-effectiveness analysis.

21  
22     **Response:**

23     Please refer to the response to BCSEA IR 2.1.5.

24  
25

26  
27           1.5.2    Are these assumptions consistent with the assumptions currently used for  
28                     early furnace replacements?

29  
30     **Response:**

31     Yes. Please refer to the response to BCSEA IR 2.1.5 to see the overview of comparisons  
32     between the natural replacement model and the early replacement model.

33  
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1  
2                   1.5.3 Please provide a functioning spreadsheet with this cost-effectiveness  
3                   analysis.

4  
5 **Response:**

6 Please refer to Confidential Attachment 1.5.3A for a functioning spreadsheet that compares a  
7 “Natural Replacement” Program with the “Early Replacement” Program for the calculation of  
8 TRC, UCT, RIM, PCT.

9 Please refer to Confidential Attachment 1.5.3B for a functioning spreadsheet that compares a  
10 “Natural Replacement” Program with the “Early Replacement” Program for the calculation of  
11 MTRC.

12

13

14                   1.5.4 Has the cost-effectiveness for furnace efficiency upgrades at the time of  
15                   natural replacement been examined for different AFUE levels of the  
16                   efficient equipment (e.g., AFUE 95, 96, 97, 98)? If so, please provide  
17                   these analyses.

18  
19 **Response:**

20 No. The FEU have not analyzed the cost-effectiveness for this range of AFUE levels.  
21 Consumption analysis of 2012 program participants will be conducted in early 2014. This will  
22 provide FEU with valid energy savings by AFUE that can be used to conduct future program  
23 design scenarios. At this time, the FEU are confident in the cost effectiveness model and  
24 program design developed for the Furnace Replacement Program as outlined in Section 3.4.2  
25 Exhibit B-1-1, Appendix I, Attachment I1 of the 2014 - 2018 EEC Plan.

26





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1   **2.0   Topic:           Energy Efficiency and Conservation**

2                               **Reference:   Exhibit B-1-1 FEI 2014-2018 PBR Application Volume 2,**  
3                               **Appendix I, Attachment I-1, FortisBC EEC Plan 2014-2018, May 2,**  
4                               **2013, p.9, Exhibit 5.**

5                               2.1    The Annual GJ savings in Exhibit 5 appear to include savings from DSM  
6                               measures installed in previous years plus the new savings installed in  
7                               each year (i.e., cumulative savings from 2014). Please provide the  
8                               incremental GJ savings in each year for only DSM measures installed in  
9                               that year.

10  
11    **Response:**

12    Table 1 below summarizes the incremental annual gas savings for each of the program areas.  
13    As requested, the annual values do not include savings from DSM measures installed in  
14    previous years.

Table 1: Incremental Annual Gas Savings for Each of the Program Areas

Program Area	Incremental Annual Gas Savings, Net (GJ/yr.)				
	2014	2015	2016	2017	2018
RESIDENTIAL	190,255	212,785	223,384	236,422	271,890
COMMERCIAL	367,794	444,502	364,129	283,918	229,511
INDUSTRIAL	109,664	142,349	168,172	127,838	66,991
LOW INCOME	26,357	26,919	27,747	27,768	28,190
INNOVATIVE TECHNOLOGIES	9,878	72,204	18,937	5,343	29,468
<b>ENTIRE PORTFOLIO</b>	<b>703,948</b>	<b>898,760</b>	<b>802,370</b>	<b>681,290</b>	<b>626,051</b>

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1   **3.0   Topic:           Energy Efficiency and Conservation**

2                           **Reference:   Exhibit**

3           In response to BCSEA 1.3.1, the FEU state in part:

4           “Please note that the BCSEA IR 1.3 series refers to the Home Performance Program  
5           outlined in Section 3.4.1 of the 2014-2018 EEC Plan. The Home Performance Program  
6           is, in essence, the 2014 and ongoing version of a LiveSmart BC type of whole home  
7           retrofit program, which is a joint initiative between the British Columbia Provincial  
8           Government and utility partners. There is uncertainty about the 2014 program design  
9           due to factors such as the Provincial Government’s future funding for the program, the  
10          administrative platform, and the introduction of the new NRCan Home Energy Rating  
11          System and its impact on program design, energy assessment requirements, and rebate  
12          administration. The utility partners are hosting a fall Program Design workshop to gather  
13          feedback from industry experts to help guide the future success of this program. ...”  
14          [underline added]

15          3.1    Has the fall Program Design workshop occurred yet?

16  
17       **Response:**

18       Yes. The utility partners hosted the Home Energy Efficiency Program Design Workshop on  
19       November 5 and November 6, 2013 with the objectives of providing an overview and gathering  
20       feedback on the current LiveSmart BC Efficiency Incentive Program, reviewing program best  
21       practices for home energy retrofit programs, and discussing options for future programs in BC.  
22       The primary goal of the workshop was to gather feedback to assist in the design of future home  
23       energy retrofit programs that support increased market transformation, industry capacity  
24       development, and increased participation and depth of energy savings associated with home  
25       energy retrofits.

26       The November 5th workshop was designed to gain operations-focused feedback from the  
27       trades (gas contractors, insulators, home renovators, heating system and window  
28       manufacturers, distributors) and Certified Energy Advisors. The November 6th workshop was  
29       designed to gain strategy-focused feedback from municipalities, associations and BC-based  
30       home retrofit consultants.

31       At the time of writing, the final report of workshop findings is not yet available.

32

33

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1                   3.1.1 If so, please summarize the results.

2

3    **Response:**

4    Please refer to the response to BCSEA IR 2.3.1. The report on the results is not yet available.

5

6

7

8                   3.1.2 In any event, please provide an update on the current status of the Home  
9                   Performance Program.

10

11   **Response:**

12    This response addresses the responses to BCSEA IRs 2.3.1.2, 2.4.1, 2.4.1.1, 2.5.1 and 2.6.1,  
13    all related to the status of the Home Performance Program. This whole home retrofit program is  
14    intended to be a joint initiative between the utility partners and government. The partners are  
15    currently working on future program design options, while each partner is facing a combination  
16    of issues including regulatory, budgetary constraints, industry challenges and other  
17    uncertainties outlined in the Information Request.

18   **Current Status:**

19    Program partners are discussing ways to address the following key issues with a focus on what  
20    can be achieved for an April 2014 launch. At a high level, options include:

- 21           • **Status Quo** - Continue the current LiveSmart program, as is, with provincial  
22           administration and limited offer changes.
- 23           • **Program Redesign for April 2014** - Invest in significant program redesign including  
24           new incentive structure, new administration processes, simplified/enhanced energy  
25           assessments, and industry development.
- 26           • **Staged Program Redesign** – Plan for longer term program redesign at a later date and  
27           determine interim solution

28   **Incentive Structure:**

29    The utility partners are working together to develop a program offering that passes cost-  
30    effectiveness tests. The building envelope offer that is currently in market is faced with limited  
31    participation since windows and heating systems, which are key program drivers, were removed  
32    due to lack of government funding. The reduced offer currently in market, as of September was  
33    trending at about 20 percent of forecast except for parts of the Interior where the Energy Diet  
34    projects are driving program entry.

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1    **Program Administration Options:**

2    The Ministry of Energy and Mines (“MEM”) is currently providing program administration  
3    services. Customers complete a pre- and post-retrofit home energy assessment from which a  
4    Hot2000 file is generated through an NRCAN process. NRCAN provides monthly files to the  
5    Ministry for customer payment processing. Unfortunately, these files, the file transfer process  
6    and data mapping into the MEM database is complex and cumbersome. MEM’s database is not  
7    configurable nor can it provide the flexibility for alternative design options. Program performance  
8    reporting is limited. The utility partners are seeking options to simplify the file transfer and data  
9    mapping process and are considering other cheque fulfillment options.

10   FEU is working on the development of an online “Rebate Center” including online forms for  
11   stand-alone programs. This project could provide another data capture and fulfillment option for  
12   envelope measures for the Home Performance program. Utility partners are in preliminary  
13   discussions about how an integrated platform could function given privacy rules and other  
14   challenges.

15   **Simplified or Enhanced Home Energy Assessments and their Value to Customers:**

16   The current process for home energy assessments is a significant barrier to entry for program  
17   participants, especially now that provincial and federal incentive funding is no longer available.  
18   The pre-retrofit assessment costs the homeowner \$150-\$200 and the provincial government  
19   further subsidizes the assessment by paying Certified Energy Advisors an additional \$150. The  
20   post-retrofit assessment requires an additional \$150 payment from the homeowner.

21   Program partners are examining ways to add more customer value to the assessment process.

22   In addition to energy assessments, the FortisBC Energy utilities and FortisBC are including an  
23   online energy assessment as a business requirement in the Community Engagement Tool  
24   project.

25   **Outreach and Communications:**

26   Program design workshop feedback demonstrated the need for increased marketing and  
27   communications to ensure customers are aware of the program and trades understand key  
28   program terms. Workshop participants were supportive of co-op marketing funds for  
29   manufacturers and contractors.

30

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1   **4.0   Topic:           Energy Efficiency and Conservation**

2                           **Reference:   Exhibit B-7, BCSEA 1.**

3           In response to BCSEA 1.3.2, the FEU state in part:

4           “Currently the Provincial Government provides a \$150 subsidy for Home Energy  
5           Assessments and homeowners contribute approximately \$150 for the pre-retrofit  
6           assessment and \$150 for the post- retrofit assessment. The FEU contributes to  
7           incentives for which energy savings can be captured. FEU made the assumption that the  
8           Provincial Government would continue to provide energy assessment subsidies for the  
9           PBR period. For that reason, FEU did not provide a budget for energy assessment  
10          support. FEU will consider subsidizing energy assessments in community challenges  
11          such as “Energy Diets”, where clusters of neighbourhood activity substantially reduce  
12          the cost of the audit to homeowners.” [underline added]

13          4.1    Is “the assumption that the Provincial Government would continue to provide  
14          energy assessment subsidies for the PBR period” still valid?

15  
16    **Response:**

17    Please refer to the response to BCSEA IR 2.3.1.2.

18  
19

20  
21          4.1.1   If LiveSmart BC is being cut back in its incentives for home energy audits,  
22          will FEU consider providing a budget for energy assessment support?

23  
24    **Response:**

25    The FEU may consider providing support if assessment enhancements or the introduction of  
26    lower cost assessments result in more value for customers. Currently, the FEU do not claim  
27    energy savings for energy assessments. The program evaluation team will review the LiveSmart  
28    spillover methodology to determine if program partners could justify energy savings for  
29    assessments.

30    Please refer to the response to BCSEA IR 2.3.1.2.

31

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1   **5.0   Topic:           Energy Efficiency and Conservation**

2                           **Reference:   Exhibit B-7, BCSEA 1.3.7**

3           In response to BCSEA 1.3.7, the FEU state in part:

4           “In summary, the FEU have presented measures where there are gas savings for the  
5           purposes of cost benefit analysis. The comprehensive offer for the Provincial home  
6           retrofit joint initiative between utilities and the Provincial Government is still under  
7           discussion for 2014 and will evolve over the five year PBR period. Electric utilities will  
8           determine what electric measures are to be included in the comprehensive offer.”  
9           [underline added]

10

11           5.1    What is the current status of the discussion regarding a comprehensive offer for  
12           the home retrofit joint initiative between utilities and the Provincial Government?

13

14    **Response:**

15    Please refer to the response to BCSEA IR 2.3.1.2.

16

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1   **6.0   Topic:           Energy Efficiency and Conservation**

2                           **Reference:   Exhibit B-7, BCSEA 1.3.10**

3           In response to BCSEA 1.3.10, the FEU state in part:

4           “In the past, the EnerChoice measure was included in the LiveSmart BC brochure, with  
5           instructions to apply at FortisBC.com/ Enerchoice. With the current administration  
6           system managed by the Ministry of Energy, Mines and Natural Gas, it is difficult to  
7           preclude “double- dipping” into the two offers, both funded by the FEU. 1 The utility  
8           partners are looking at options for an integrated rebate administration platform for 2014  
9           and beyond. This will take time to define requirements, develop technology and  
10          implement with appropriate controls. The utility partners are also looking at options for  
11          marketing a comprehensive list of home retrofit measures that incorporate all stand-  
12          alone and joint offers.” [underline added]

13          6.1    What is the current status of the utility partners’ exploration of options for an  
14          integrated rebate administration platform for 2014 and beyond?

15  
16    **Response:**

17    Please refer to the response to BCSEA IR 2.3.1.2.

18





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1  
2           7.3     If the Commission required FEI to develop a key performance indicator related to  
3           environmental performance would GHG emissions and GHG emissions  
4           reductions be among the candidate measures?  
5

6     **Response:**

7     FEI does not agree that the Commission has jurisdiction to require FEI to adopt a key  
8     performance indicator for its scorecard.

9  
10

11  
12           7.4     Given that FEI reports annual GHG emissions to the federal government [BCSEA  
13           19.3], would annual GHG emissions be a practical and objective basis for a KPI  
14           relating to environmental performance?  
15

16     **Response:**

17     Annual GHG emissions would be a possible basis for a KPI relating to environment  
18     performance. However, specific GHG reduction targets appropriate for LDCs in BC have not  
19     yet been determined, and as a result, there are no specific GHG related KPIs being considered  
20     by the Company at this time. Regulation currently exists only as related to GHG reporting and  
21     verification requirements.

22

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1   **8.0   Topic:           Executive compensation**

2                           **Reference:   Exhibit B-1, s.3.3.3.1**

3           8.1   Do the FEU include DSM related success measures in individual employee  
4                   objectives and performance plans for employees with DSM responsibilities?

5  
6   **Response:**

7   Information about the Companies' short-term incentive pay for Management and Exempt  
8   employees generally can be found in the responses to BCUC IRs 1.79.3 and 1.79.4.1. Each of  
9   the employees in the EEC group have performance-related measures in their annual  
10   performance plans; these measures vary from employee to employee depending on their  
11   responsibility within the group.

12  
13

14

15                   8.1.1   If so, how individual employees have DSM related key success measures  
16                           and what are the measures?

17

18   **Response:**

19   The Companies interpret the question to mean, "How do individual employees have DSM  
20   related key success measures and what are the measures?" The measures vary from employee  
21   to employee. The FEI Management and Exempt performance based pay consists of a portion  
22   based upon corporate performance and a portion based upon individual/group performance.  
23   All Management and Exempt employees have performance plans with measures specific to  
24   each individual or group, as well as corporate measures. This is true for employees with EEC  
25   duties and those without. The overarching EEC objective is to meet the mTRC and TRC  
26   thresholds while also meeting the EEC program principles (as outlined in the 2008 EEC  
27   application). M&E staff with EEC responsibility support this and also have individual measures,  
28   examples of which include but are not limited to:

- 29           • Full participation in various programs
- 30           • Successful submission of EEC Annual Report and Commission approval of EEC ask in  
31                   RRA
- 32           • Implement CEO and Contractor Program activities to 75% of approved budget levels for  
33                   2013
- 34           • Enhance alignments and partnerships, primarily with BC Hydro, post-secondary  
35                   institutions, FBC electric, and internal groups.



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- 1       • Provide technical support - including M&V and the assessment and review of energy  
2       savings
- 3       • Manage project risk, scope and budget
- 4       • Look for ways to reduce costs while not compromising quality of M&V work
- 5       • Look for ways to improve /streamline the data analysis review and reporting process
- 6       • Specific program participation targets for staff with responsibility for program delivery

7  
8

9  
10               8.1.2 If not, would the FEU considered such an approach?

11  
12       **Response:**

13       Please refer to the responses to BCSEA IRs 2.8.1 and 2.8.1.1.

14

## **Attachment 1.2**

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**REFER TO LIVE SPREADSHEET MODEL**

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## **Attachment 1.5.3**

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### **REFER TO LIVE SPREADSHEET MODELS**

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