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September 20, 2013

**Via Email**  
**Original via Mail**

Canadian Office and Professional Employees Union Local 378  
c/o Jim Quail, Barrister & Solicitor  
2<sup>nd</sup> Floor, 4595 Canada Way  
Burnaby, B.C. V5G 1J9

Attention: Mr. Jim Quail

Dear Mr. Quail

**Re: FortisBC Inc. (FBC)**

**Application for Approval of a Multi-Year Performance Based Ratemaking Plan  
for 2014 through 2018 (the Application)**

**Response to the Canadian Office and Professional Employees Union Local 378  
(COPE) Information Request (IR) No. 1**

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On July 5, 2013, FBC filed the Application as referenced above. In accordance with Commission Order G-109-13 setting out the Preliminary Regulatory Timetable for the review of the Application, FBC respectfully submits the attached response to COPE IR No. 1.

If further information is required, please contact the undersigned.

Sincerely,

**FORTISBC INC.**

***Original signed:***

Dennis Swanson

Attachments

cc: Commission Secretary  
Registered Parties (e-mail only)



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 1

1    1    **TOPIC:        MULTI-YEAR PBR MECHANISM**

2            **Reference:    BCUC IR-1 9.1:**

3                    **9.0 Reference: Exhibit B-1, p. 39**

4                    **Principle 3: Unique Circumstances**

5                    **9.1        Please explain FBC's unique circumstances that are relevant**  
6                    **to the PBR design.**

7            1.1    Please explain why the unique circumstances of each of the two separate  
8                    utilities, FortisBC Inc. and FortisBC Energy Inc., have not produced distinctive  
9                    PBR designs for each of the two utilities.

10  
11    **Response:**

12    The Companies' circumstances are unique with respect to the extent and nature of their PBR  
13    experience relative to other jurisdictions. Unlike Alberta, for instance, both FBC and FEI have  
14    long standing experience with PBR. Both Companies had many similar PBR Plan components  
15    in their previous plans, despite being under separate ownership and management at the time  
16    they were negotiated. Under their common management the Companies are building on their  
17    collective experience to produce 2014 – 2018 PBR Plan proposals.

18    Providing similar proposals, with many elements building upon what was already in the previous  
19    FBC and FEI plans, will facilitate the Commission and customer groups understanding and input  
20    to the Plans during the Plan term and thus help to mitigate the cost of regulation.

21  
22  
23

FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 2

1           **Reference: BCUC IR-1 23.1:**  
2                           **23.0 Reference: Exhibit B-1, pp. 52-54**  
3                           **2014-2018 O&M**  
4                           **23.1 Please explain why FBC chose a revenue cap, which involves**  
5                           **forecasting the number of customers in its annual review (page 52)**  
6                           **rather than a revenue-per-customer cap which would avoid the need**  
7                           **for this forecast? Provide a detailed explanation, including**  
8                           **references to any literature or to other PBR plans for gas**  
9                           **distribution or electric distribution companies.**

10           1.2    To the extent that some of the relevant factors might justify a revenue-per-  
11                   customer cap and others might justify the applied-for revenue cap, please  
12                   discuss the potential for a hybrid formula.  
13

14    **Response:**

15    Any PBR formula requires forecasts and as indicated in the response to the referenced BCUC  
16    IR 1.23.1, forecasting the number of customers is necessary for rate setting purposes in both  
17    revenue cap and revenue per customer cap to capture the revenue growth associated with  
18    increased number of customers. The proposed FBC formulas are already in the hybrid  
19    category.  
20

FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 3

1    **2    TOPIC:            CAPITAL EXPENDITURES**

2            PBR presents a potential incentive for a utility to seek to optimize the benefit of the  
3            program to its shareholders through the timing of capital expenditures which are  
4            necessary but capable of postponement, in order to reduce expenditure in the current  
5            year (thus reducing cost without necessarily achieving any corresponding efficiency or  
6            ratepayer benefit). Because the timing of capital expenditures may thus be influenced  
7            by shareholder interests, and not strictly determined according to the optimal roll-out for  
8            the benefit of ratepayers, this creates a potential difference between optimization for the  
9            benefit of shareholders and optimization for the benefit of ratepayers.

10           This dynamic may even, in some circumstances, operate to incent the utility to postpone  
11           prudent expenditures beyond the conclusion of the PBR period in order to incorporate  
12           them into the utility's future rebased revenue requirement, achieving a double-return for  
13           the same project.

14           2.1    Please discuss how the proposed PBR mitigates this problem.

15

16    **Response:**

17    This response addresses the responses to COPE IRs 1.2.1 and 1.2.2.

18    The issue of the timing of the capital expenditure can be better studied by dividing it into two  
19    categories: (1) Timing of expenditures during the PBR term and (2) the timing of capital  
20    expenditures beyond the conclusion of the PBR term (referred to as capital expenditure deferral  
21    issue). Each of these issues and the proposed solutions are discussed in the following sections:

22    **1. *Timing of capital expenditures during the PBR term***

23    This problem and FBC's proposed solution have been fully discussed in the ECM section of the  
24    Application as follows:

25           a) The introduction of investment timing problem in PBR plans in section 6.5.1, page 65,  
26           lines 31 to 36.

27                            *For utilities operating under a fixed-term PBR, the value of the stream of savings*  
28                            *to provide a payback of the Company's investments in efficiency improvements*  
29                            *can only include those savings realized prior to the end of the term of the PBR.*  
30                            *Therefore, the motivational power of incentives is highly dependent on the timing*  
31                            *of the efficiency improvement gains. The reward for a utility is greatest when the*  
32                            *efficiency savings are made in the first year of the PBR plan.*

33           b) The ECM role as a solution in section 6.5.1, page 65 lines 38 and 39, and page 66 lines  
34           1 and 2.

FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 4

1                    *An ECM is a means of strengthening the incentive to pursue efficiency initiatives*  
2                    *throughout the PBR term. The ECM does this by ensuring that the benefits of*  
3                    *the efficiency gains are retained for a reasonable period after the PBR term.*

4                    *A well-designed ECM decouples the link between the timing of efficiency gains*  
5                    *and the PBR incentives and ensures that the stream of savings resulting from an*  
6                    *investment in efficiencies will be allocated to help repay the investment*  
7                    *regardless of how close the investment is to the end of the term of the PBR plan.*

8                    c) The FBC's proposed ECM design as a solution to the investment timing problem in  
9                    section 6.5.2 page 67 lines 16 to 20.

10                    *Under a rolling ECM, efficiency gains are carried over for a specific number of*  
11                    *years (5 years in the case of FBC's proposed term) following the year in which*  
12                    *they occurred. The major advantage of a rolling ECM over other efficiency carry-*  
13                    *over approaches is that it eliminates the timing issue from the decision making*  
14                    *process of efficiency improvement investments. That is, the incentive power of*  
15                    *PBR will remain the same for the entire PBR term.*

## 16    **2. Deferral of the capital expenditures beyond the conclusion of PBR**

17    The preamble to this question articulates a position that has been advanced by some  
18    interveners in respect of the previous FEI PBR. FBC does not accept the logic of what has  
19    been articulated. FEI has performed an analysis of its previous PBR results and determined  
20    that deferrals of capital expenditures were actually minimal. (This analysis appears in Appendix  
21    D-4 of the FEI PBR Application.) Moreover, although the argument advanced in the preamble  
22    assumes that customers are worse off as a result of a deferral, deferring capital expenditures  
23    would actually yield net benefits for customers in most instances as the basis for deferral is a  
24    net present value of costs and benefits otherwise the deferral would become either a project  
25    cancellation or would proceed without deferral based on the economics of project.

26    FBC intends to focus on sustainable efficiencies in its capital programs and expects capital  
27    expenditure deferrals of the type described in the preamble to be very limited. In addition, FBC's  
28    proposed PBR plan mitigates the risk of any major capital expenditure deferral in two ways:

29    a) Limiting the benefits of capital expenditures deferral:

30                    As mentioned in Table 6-1 of the Application and further fully described in responses to  
31                    BCUC IR 1.58.1 and BCPSO IR 1.25.1, "limited rebasing of capital will occur if annual  
32                    capital expenditures are above or below the formula-based amount by more than 10%."  
33                    Therefore FBC will not benefit from the variance between formula-based and actual  
34                    capital expenditures of over 10% even if the excess variance is the result of real  
35                    efficiency gains.



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 5

1        b) Inclusion of Capital and O&M expenditures in ECM:

2            Under the proposed ECM, both O&M and capital expenditures are included in efficiency  
3            carry-over mechanism which will incent the Company to invest in capital projects (rather  
4            than deferring capital) that can produce O&M benefits for the Company and its  
5            customers beyond the PBR term.

6  
7

8            2.2    Please explain why the proposal for “efficiency carryover” does not exacerbate  
9            the potential for the gaming of capital investment timing by the utility, and even  
10           the potential divergence between ratepayer and shareholder interest in relation to  
11           the timing of capital expenditures.

12

13        **Response:**

14        FBC’s proposed rolling ECM is recognized by regulatory authorities in other jurisdictions<sup>1</sup> as a  
15        solution to the potential problem of investment timing in PBR plans. FBC does not see how a  
16        rolling ECM could exacerbate the potential for the gaming of capital investment timing. Please  
17        also refer to the response to COPE IR 1.2.1.

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<sup>1</sup> For instance please refer to page 7 of the report issued by Queensland Competition Authority:  
<http://www.qca.org.au/files/EfficiencyCarryoverMechanism.pdf>



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 6

1    **3    TOPIC:        SERVICE QUALITY INDICATORS**

2                    **Reference:    Exhibit B-1-1, Tab D, Appendix D6 – Service Quality Indicator**  
3                    **Report,**  
4                    **Section 3.3.2 All Injury Frequency Rate, p. 9**  
5                    **Lost Time Injuries (LTI) and Medical Treatment Injuries (MT)**  
6                    **Indicators**

7                    3.1        How would a fatality be recorded in the proposed AIFR?  
8

9                    **Response:**

10                    A workplace related fatality would be recorded as a recordable incident in the All Injury  
11                    Frequency Rate (AIFR).

12  
13

14  
15                    3.2        What would be the quantitative impact of a fatality on the proposed AIFR, beyond  
16                    the loss of work over the balance of the shift upon the day when the worker was  
17                    killed on the job? Please explain.  
18

19                    **Response:**

20                    As the AIFR measures only the frequency or number of injuries, a workplace related fatality  
21                    would be recorded as one recordable injury for the purpose of calculating the AIFR.

22  
23

24

25                    **Reference:    Exhibit B-1 Section A Table A1-1**

26                    3.3        Confirm that the only mechanism in the operation of the proposed PBR where a  
27                    degradation in Service Quality indicators would come into play would be to trigger  
28                    the “Off Ramp”.  
29

30                    **Response:**

31                    This question is identical to FEI’s 2014-2018 PBR Application, COPE IR 1.7.1. This response is  
32                    identical to the FEI response to that IR, with the exception of the name change to FBC.



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 7

1 The Commission and interveners will have the opportunity to review FBC's SQI results during  
2 the Annual Reviews and Mid-term Review. In the case of a sustained and significant  
3 degradation of SQI result, the Commission's recourse would be to explore with FBC potential  
4 means of rectifying the issue, or if the issues cannot be rectified then the Commission could  
5 trigger the off-ramp provision for the complete overview of the PBR plan elements or its possible  
6 termination. In the determining whether to trigger the off-ramp provision, the Commission should  
7 consider whether or not the source of the possible degradation is under the control of FBC's  
8 management.

9  
10

11

12 3.4 Confirm that the "Off Ramp" mechanism consists of the premature termination of  
13 the PBR regime through the intervention of the Commission.

14

15 **Response:**

16 This question is identical to FEI's 2014-2018 PBR Application, COPE IR 1.7.2. This response is  
17 the same as the FEI response to that IR, which is Yes.

18 Please refer to the response to the COPE IR 1.3.3.

19  
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22 3.5 Please provide a chart showing every instance in which an "Off Ramp" has been  
23 activated by a regulator of any utility in Canada operating under a PBR regime,  
24 and indicating the reason for the invocation of the Off Ramp by the regulator.

25

26 **Response:**

27 This question is identical to FEI's 2014-2018 PBR Application, COPE IR 1.7.3. This response is  
28 identical to the FEI response to that IR.

29 Among the PBR plans presented in Appendix D-1 of the Application, Union Gas' 2008-2012  
30 PBR plan was the only utility for which the off-ramp provision was activated. In the Union Gas  
31 case, the weather-normalized actual ROE in the first year of the plan exceeded the benchmark  
32 ROE by more than 300 basis points which triggered the off-ramp and ultimately led to changes  
33 in some elements of the Union Gas plan. For more information about these changes, please  
34 refer to page 22 of Appendix D-1 of the Application.

35



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 8

1

2

**Reference: Exhibit B-1. Section B5: Jurisdictional Comparison**

3

**Page 36, Table B5-1, footnote 17**

4

3.6 Please confirm that under the OEB 4th Generation IR (Electricity), SQIs form part of the mechanism to determine rate setting, and please describe how they are applied in this context.

5

6

7

8

**Response:**

9

This question is identical to FEI's 2014-2018 PBR Application, COPE IR 1.7.4. This response is identical to the FEI response to that IR, with the exception of the name change to FBC.

10

11

The OEB's report established four distinct areas of performance that it expects distributors to achieve. These performance areas are: customer focus, operational effectiveness, public policy effectiveness and financial performance. The OEB also concluded that a scorecard shall be used to monitor individual distributor performance and to compare performance across the distribution sector. Distributors will be required to report their progress against the scorecard on an annual basis.

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The Board engaged stakeholders in further consultation on the standards and measures to be included in the distributor scorecard. On July 4, 2013, the Staff Report to the Board on Performance Measurement and Continuous Improvement for Electricity Distributors was released. The Staff's proposed scorecard design includes similar elements to FBC's SQIs and balanced scorecard. However, no decision has been made yet as to the exact form and design of the scorecard or its connection with the rate setting by the OEB.

18

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26

**Reference: Exhibit B-1. Section B5: Jurisdictional Comparison**

27

**Page 37, Table B5-1**

28

3.7 Please confirm that in the Gaz Metro 2007-2012 PBR, SQIs were linked to financial incentives to the utility, and please describe how they were linked.

29

30

31

**Response:**

32

This question is identical to FEI's 2014-2018 PBR Application, COPE IR 1.7.5. This response is identical to the FEI response to that IR.

33

FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 9

1 Confirmed. As indicated in Table B5-1 of the Application, the SQIs in Gaz Metro's 2007-2012  
 2 plan were linked to financial incentives. According to Gaz Metro's settlement, Gaz Metro's claim  
 3 of the performance incentive was dependent on its ability to meet the selected Service Quality  
 4 Metrics agreed to in the Settlement. A higher achievement equaled a higher claim of the  
 5 performance incentive as described in the table below:

Overall attainment percentage	Percentage of performance incentive awarded
0% to 84%	0%
85% +	corresponding percentage

6  
 7 The overall attainment percentage was calculated based on the weighted average of results  
 8 achieved for individual service quality indicators. The attainment percentage for individual SQIs  
 9 was calculated based on the following formula<sup>2</sup>:

$$B = (R - 50\%) * \frac{85\%}{(C - 50\%)}$$

10  
 11 Where  
 12 B = Resulting percentage for indicator (maximum 100%)  
 13 R = Percentage achieved for indicator  
 14 C = Percentage target result for indicator, i.e. 85%, for all indicators except one which  
 15 was 75%

16 In addition, to ensure Gaz Metro did not neglect service quality when in a shortfall situation, it  
 17 agreed to reimburse customers between \$100,000 (for seven SQIs) and \$200,000 (for two  
 18 SQIs) for each of the SQIs for which a minimum 85% score is not attained.

19  
 20  
 21

22 **Reference: Exhibit B-1. Section B5: Jurisdictional Comparison**  
 23 **Page 38, line 36-7**

24 3.8 Please describe the indirect reward or penalty mechanism, or other nexus  
 25 between SQIs and the setting of rates, rewards or penalties in Alberta and  
 26 Ontario.  
 27

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<sup>2</sup> Two SQIs attainment percentages were determined by non-formula mechanisms.

FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 10

1 **Response:**

2 This question is identical to FEI's 2014-2018 PBR Application, COPE IR 1.7.6. This response is  
3 identical to the FEI response to that IR.

4 The Alberta Utilities Commission's (AUC) Decision 2012-237 rejected the use of any PBR  
5 specific reward or penalty mechanism. However the AUC's Rule 002 and 003 are used to  
6 monitor the utilities' service quality indicators performance. In addition, the AUC indicated that  
7 Alberta's Gas and Electric Utilities Acts provide the Commission with the legislative authority to  
8 take necessary actions when the Commission is of the opinion that a utility has failed to comply  
9 with its rules respecting service standards. The AUC also started a consultative process for a  
10 review of Rule 002.

11 Enbridge Gas Distribution Inc. (EGD) and Union Gas were also subject to service quality  
12 requirements according to the OEB's "Gas Distribution Access Rule" which was approved by  
13 the Board before the approval of incentive rate-setting plans in a separate proceeding. The  
14 OEB's consultant report titled "Assessment of Union Gas Ltd. and Enbridge Gas Distribution  
15 Inc. Incentive Regulation Plans" explained the SQIs monitoring process:

16 *"The Board monitors information the Companies provide each year on their*  
17 *performance on the selected indicators, and if Staff believes there are service problems*  
18 *the Board can investigate the issues, request more in-depth explanations from Company*  
19 *managers, or work co-operatively with the Company to develop an action plan to become*  
20 *compliant with a requirement. However, there are no monetary penalties (or rewards)*  
21 *tied specifically to EGD's or Union's measured performance on the selected service*  
22 *quality metrics relative to their standards".*

23  
24

25

26 **Reference: Exhibit B-1, Section B6: FBC 2014 Proposed PBR**

27 **Section 6.7, Off-ramp Provision**

28 **Heading 6.7.2.2, Non-Financial Triggers**

29 FBC states at page 71: "Triggering the off-ramp provision would be warranted only if  
30 there is sustained serious degradation of the SQIs."

31 3.9 What in FBC's view would constitute "sustained serious degradation of the  
32 SQIs"?

33

FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 11

1 **Response:**

2 This question and response are very similar to CEC IR 1.52.1 in FEI's 2014-2018 PBR  
3 Application. The equivalent response is included below.

4 FBC does not believe that "sustained serious degradation" can be defined in a manner that  
5 would foresee all circumstances. For example, a fire or other unexpected event might lead to a  
6 short term degradation of certain SQIs. Such a circumstance might not be considered as a  
7 sustained serious degradation while a lesser but persistent long-term degradation of the same  
8 SQIs might be regarded as a sustained serious degradation.

9 Please refer to the response to COPE IR 1.3.10 for the proposed process to handle a potential  
10 sustained serious degradation of the SQIs.

11

12

13

14 3.10 Please describe all of the mechanisms under the proposed PBR by which the  
15 Commission can enforce the maintenance of satisfactory performance, as  
16 measured by the SQIs, short of invoking the "Off Ramp". With respect to the  
17 process in the proposed mid-term assessment review, please describe all  
18 mechanisms available to the Commission following a negative review, short of  
19 the "Off Ramp".

20

21 **Response:**

22 This question and response are the same as COPE IR 1.7.8 in FEI's 2014-2018 PBR  
23 Application.

24 As outlined in the Application (Exhibit B-1), Section B6.8 Annual Review, the Commission and  
25 interveners will have the opportunity to review and comment on the SQI results during the  
26 annual review process. In the case of a failure of a specific SQI result, FBC will provide the  
27 necessary reasoning and explanations and will work co-operatively with the Commission and  
28 stakeholders to ensure compliance with requirements.

29 With respect to the mid-term assessment review process outlined in the Application (Exhibit B-  
30 1), Section B6.7.1 Mid-Term Assessment Review, the proposed review will be held as part of  
31 the third Annual Review. If at this time a material change to service quality is raised,  
32 stakeholders will work to identify a change than can address that element and put it forward to  
33 the Commission. FBC will work co-operatively to ensure compliance with requirements.

34

FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 12

1    **4    TOPIC:    O&M**

2            **Reference:    BCUC IR-1 101:**

3                    **101.0 Reference: Exhibit B-1, pp. 112-113 O&M – 2012 Postponed**  
4                    **Expenditures**

5                    **“While 2012 O&M was approximately \$1.3 million lower than the**  
6                    **approved amount, resulting from certain expenditures being**  
7                    **postponed pending an RRA decision that was issued in August of**  
8                    **that year, 2013 O&M is projected to be within 1.0 percent of**  
9                    **approved.” (p. 112)**

10                   **101.1 Please confirm, or explain otherwise, that the “2013**  
11                   **Projection” figures represent the projected actual 2013**  
12                   **expenditures.**

13                   **101.2 Please provide a list, by department, of O&M expenditures**  
14                   **deferred from 2012 to 2013. For each department, please provide a**  
15                   **description of the deferred expenditures.**

16                   4.1    What expenditures previously planned for 2013 are expected to be postponed  
17                   into 2014 and, in each instance, why?

18

19    **Response:**

20    The 2013 approved O&M expenditure was \$57.6 million, while 2013 projection is \$57.2 million  
21    (Exhibit B-1, Page 113, Table C4-2). The variance of \$0.4 million, is expected to be achieved  
22    during 2013 by managing costs within the budgets and is not related to expenditures previously  
23    planned for 2013 which are expected to be postponed into 2014.

24



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 13

1    **5    TOPIC:        EXECUTIVE COMPENSATION**

2                    **Reference:    BCUC IR-1 103:**

3                                    **103.0 Reference: Exhibit B-1, p. 114**

4                                    **Executive Compensation**

5                                    **FBC states that: “The Company’s executive compensation program**  
6                                    **involves four main elements:**

- 7                                    **1. base pay;**  
8                                    **2. short term incentive pay;**  
9                                    **3. long term incentive pay; and**  
10                                    **4. benefits.”**

11                                    **103.1 Please provide the total cost and average cost/executive for**  
12                                    **each of the four categories for each year from 2008?**

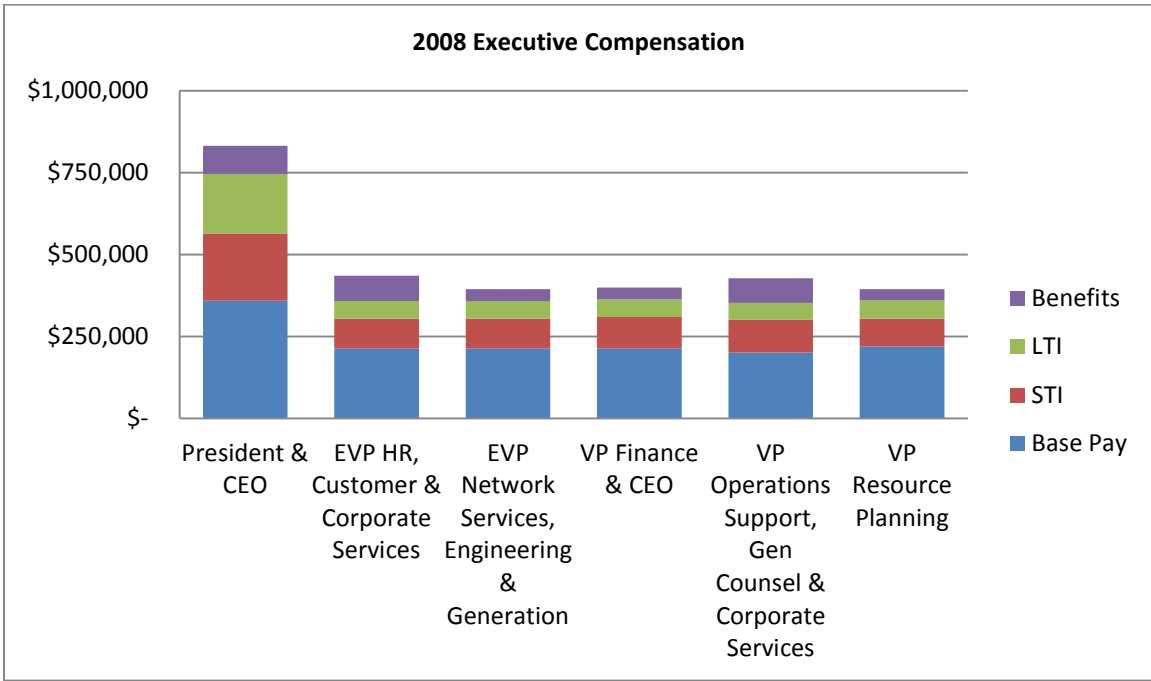
13                    5.1    Please produce a stacked bar graph showing, with respect to each executive  
14                                    position, elements 1 through 4 in each stacked bar segment, for each year from  
15                                    2008.

16  
17    **Response:**

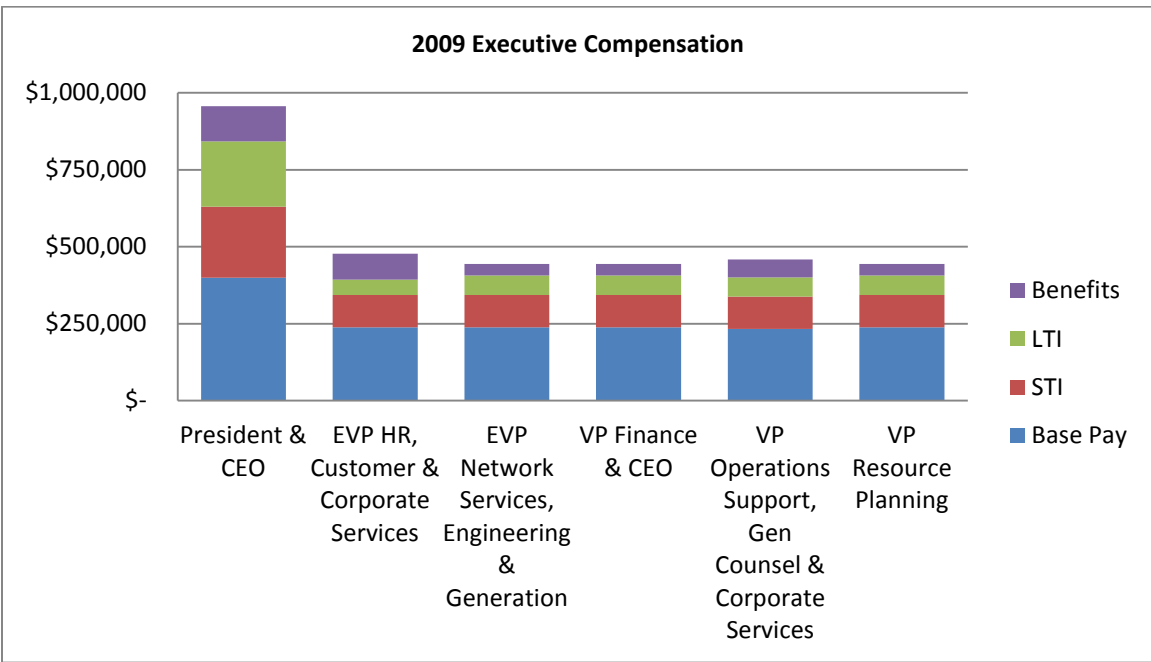
18    Please refer to stacked bar graphs below showing each of the elements in the preamble for the  
19    years 2008 to 2012, by position.



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 14



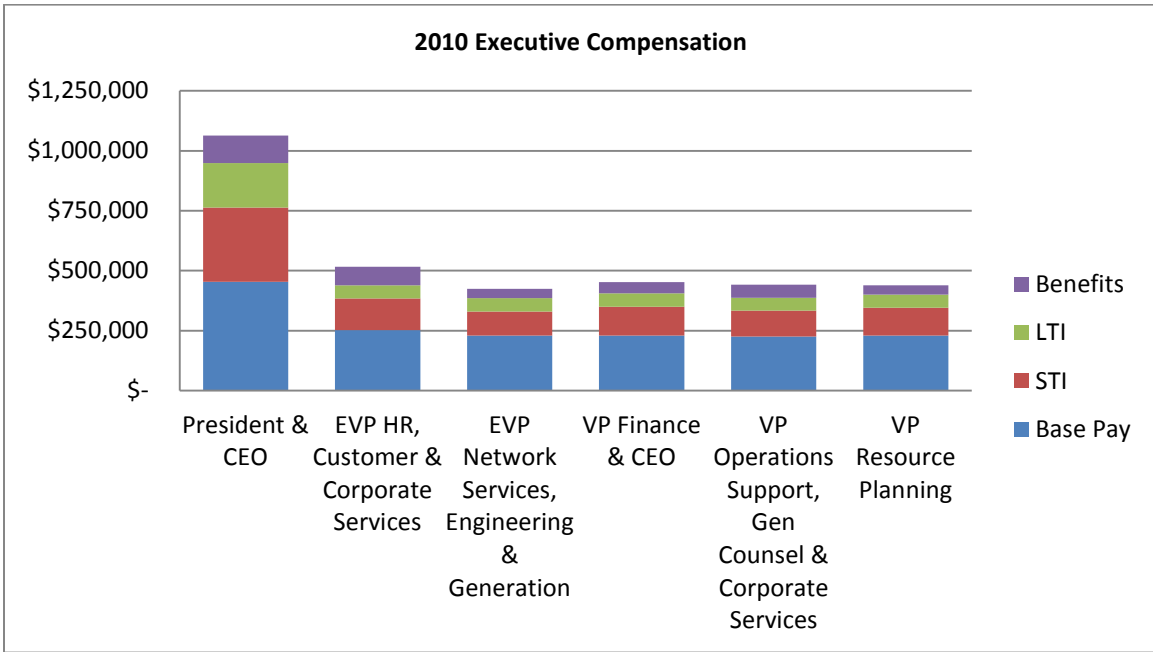
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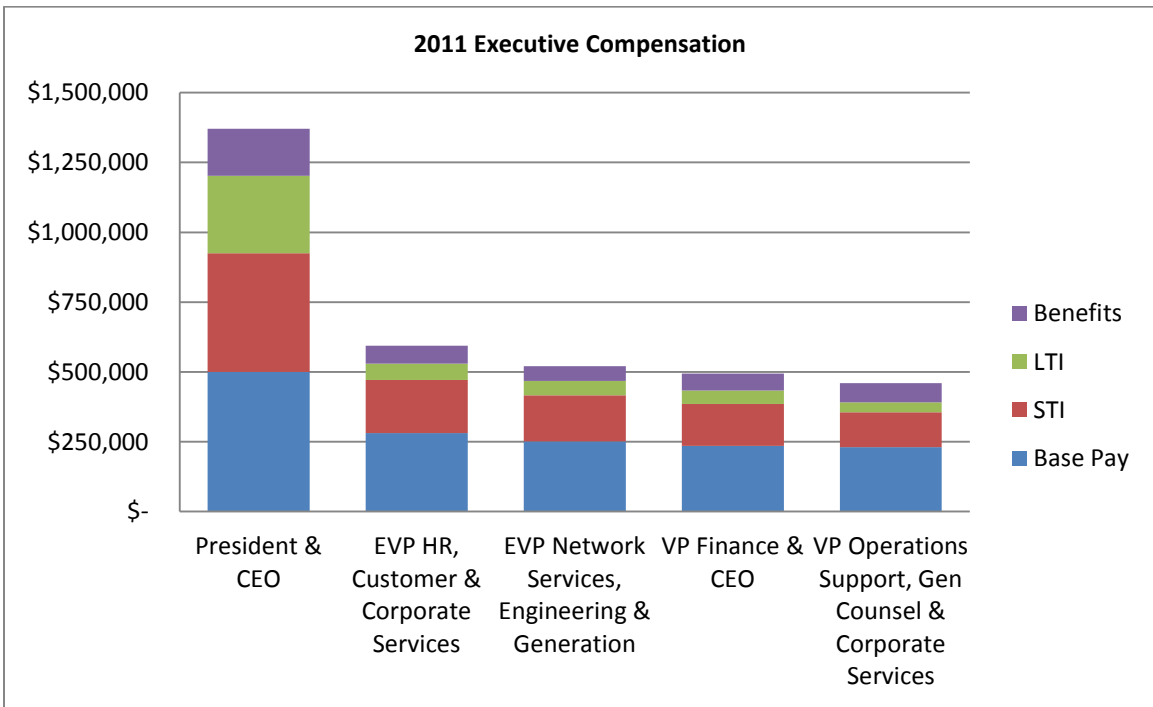
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FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 15



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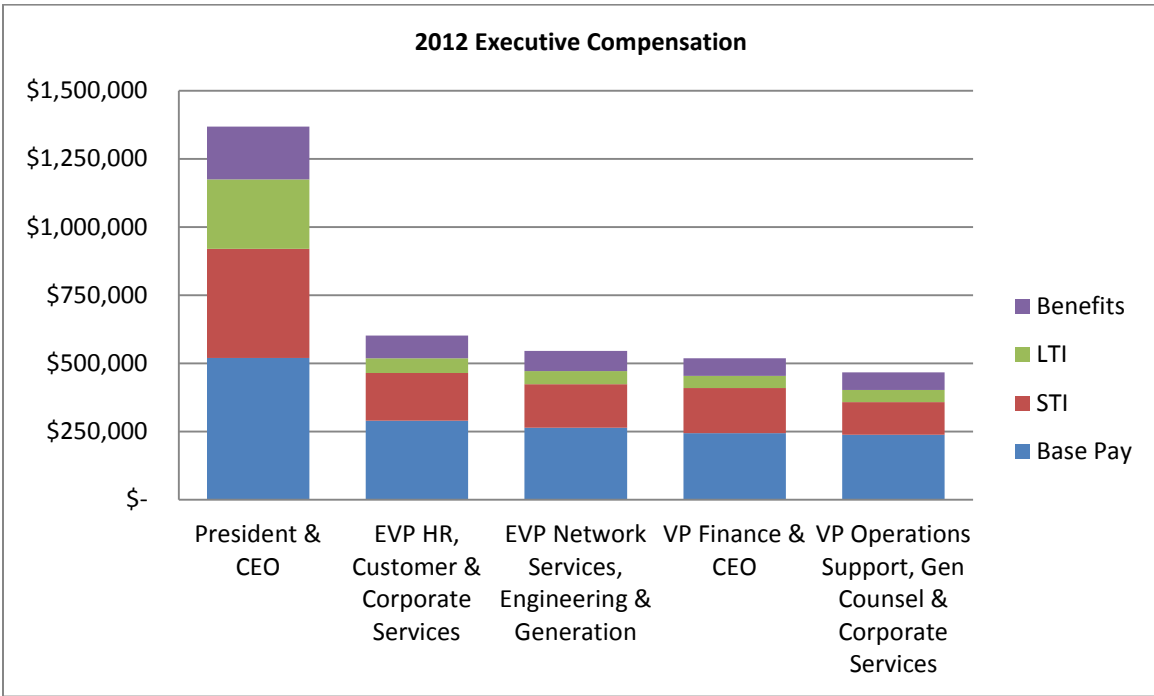


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FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 16



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FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 17

1   **6    TOPIC:       LABOUR COSTS**

2           **Reference:   Table B6-3: BC AWE Forecasts for the PBR Period (Ex. B-1, Section**  
3                           **B6, p. 48) and Table C3-3: Forecast Labour and Benefit Inflation (Ex.**  
4                           **B-1, Section C3, p. 127).**

5           6.1    Please explain why the utility proposes to escalate its labour-related costs  
6                    according to Table B6-3 rather than according to Table C3-3.

7  
8    **Response:**

9    FBC is unable to locate the Table C3-3 referenced in this IR. An explanation of the reasons for  
10   utilizing the AWE forecast to inflate labour costs is provided in the response to COPE IR 1.6.2.

11  
12

13

14           **Reference:   Ex. B-1, Section C3 p. 126:**

15                           **3.3.3.4 Labour and Benefit Inflation**

16           Labour and benefit inflation are primarily non-discretionary costs required to fund  
17            expected wage and benefit increases for our employees.

18

19           6.2    Please explain why the utility proposes to escalate its labour-related costs  
20                    according to the Average Weekly Earnings index rather than according to its  
21                    actual labour and benefit costs.

22

23    **Response:**

24    The goal of a PBR Plan is to emulate a competitive firm operating in a competitive market.  
25    Therefore, an individual firm's labor and benefits-related cost increases should be measured  
26    against an industry-wide measure of labor and benefits-related increases. The AWE index is a  
27    broad indicator that represents the rate of these increases across all industries in BC, and it is  
28    therefore appropriate to use this measure as a benchmark for evaluating an individual firm's  
29    performance.

30    The firm's own escalation in labor-related costs provides a narrow focus, which is in contrast to  
31    how a firm should be evaluated. In addition, the selection of AWE is consistent with that of the  
32    Alberta Utilities Commission's recent decision to use AWE as a measure of labor inflation in  
33    their PBR Plan.



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 18

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6.3 Please explain why shareholders should benefit from upward changes in the AWE if those are not reflected in the utility's actual negotiated labour costs?

**Response:**

To the extent that utility management is more efficient in managing labor costs during the PBR period, both shareholders and customers benefit. Labor productivity is an important source of efficiency improvements and cost savings because of its significance in the measurement of inputs. To have a successful PBR Plan, it is important for all employees to find ways to be more productive and to effectively manage costs so the Company remains financially healthy.

- 6.4 (a) Will net wage and benefit cost savings arising from the current labour dispute between the utility and the International Brotherhood of Electrical Workers flow to the benefit of the shareholders or the ratepayers of the utility?
- (b) Under the PBR, to whom would such savings flow?

**Response:**

FBC has not determined whether there will be any cost savings arising from the current labour dispute. The Company will file an Evidentiary Update to the Application on October 18, 2013.

Under PBR, any O&M variances (increases or decreases) would impact the earnings, which are shared equally with customers.

6.5 Please quantify the total net savings realized by the utility to date arising from that dispute. (We are content with the confidential filing of the response to this question with the Commission provided it will be available to us



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 19

1 **Response:**

2 Please refer to the response to COPE IR1.6.4 above.

3

4

5

6 6.6 Please quantify the annual wage cost difference between the utility's most recent  
7 offer to the IBEW and the IBEW's most recent wage offer to the utility. (We are  
8 content with the confidential filing of the response to this question with the  
9 Commission).

10

11 **Response:**

12 FBC respectfully declines to provide this information. Details of the Company's unconcluded  
13 negotiations with the IBEW are not relevant to this application. FBC is proposing to set O&M  
14 Expense for the PBR term in accordance with the formula described in Section B6.

15



FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 20

1    7    **TOPIC:            PENSION AND OPEB COSTS**

2            **Reference:    2014-2018 FORECAST O&M OVERVIEW**

3                    **Exhibit B-1, Section C-4**

4            7.1    Please file the most recent actuarial estimates provided by the Company's  
5                    actuaries, referenced at page 117 lines 14-16.

6  
7    **Response:**

8    Please refer to the response to BCUC IR 1.213.1 which includes Towers Watson's actuarial  
9    projections of pension and OPEB accounting expense for 2013 to 2018.

10

FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 21

1    **8    TOPIC:            PENSION AND OPEB COSTS – VARIANCE DEFERRAL**

2            **Reference:    Exhibit B-1, Section D-3, Heading 4.4.4 Pension and Other Post**  
3            **Employment Benefit Variance**

4            FBC states at page 265 that “The EARSL amortization period more appropriately  
5            allocates the costs over the future period to which they are applicable. In its most recent  
6            accounting valuation done at December 31, 2012, the EARSL for the defined benefit  
7            pension plans is 10 years and the EARSL for OPEBs is 13 years.”

8            8.1    Please explain the difference between in the “Expected Average Remaining  
9            Service Life” as between the pension plan and Other Post-Employment Benefits.

10

11    **Response:**

12    The expected average remaining service lifetime (EARSL) for the pension plans is the average  
13    of the EARSLs over all defined benefit pension plans, including both open plans (i.e., plans  
14    where employees are still earning benefits) and a closed plan (i.e., plans that are closed to new  
15    entrants). While the open defined benefit pension plans have EARSLs that are generally similar  
16    to the EARSL of the other post-employment benefits (OPEBs), the closed defined benefit  
17    pension plan has a significantly lower EARSL which brings down the overall average EARSL of  
18    the pension plans down to 10 years, which is lower than the EARSL of 13 years for OPEBs.

19

20

21

22            8.2    Please explain the disparity between the EARSL for OPEBS with respect to FBC  
23            (13 years) and that for FortisBC Energy Inc. (15 years).

24

25    **Response:**

26    The calculation of the EARSL for a company’s OPEB programs is based on the demographic  
27    makeup of the employee group (e.g., each employee’s age) and on the assumptions made  
28    about when each employee is expected to retiree. Because the employee populations are  
29    different between FBC and FortisBC Energy, and because each OPEB uses different retirement  
30    assumptions, the resulting EARSLs are different.

31

32

33

FortisBC Inc. (FBC or the Company) Application for Approval of a Multi-Year Performance Based Ratemaking Plan for 2014 through 2018 (the Application)	Submission Date: September 20, 2013
Response to Canadian Office and Professional Employees' Union, Local 378 (COPE) Information Request (IR) No. 1	Page 22

1           **Reference:    General**

2                           **Exhibit B-1**

3           8.3    Please provide the total impact on shareholder cost if the Application is approved  
4           in its entirety, of FBC's proposals with respect to:

5  
6                   (a)    the capitalization of Pension and OPEB costs; and

7  
8                   (b)    (Reference section C4 section 43.3.4.2 Table C4-3) the deferral and  
9                   amortization of the shortfall between the 2013 Approved and Base  
10                  Pension & OPEB Expense.

11  
12                           Showing both the total impact and the net change for shareholders  
13                           compared with 2013.

14  
15    **Response:**

16    For item (a) FBC has interpreted the question as being posed in the context of FEI's proposal to  
17    adjust 2013 Base for the accounting change to recognize the retiree portion of pensions and  
18    OPEBs as capital as opposed to O&M. To clarify, FBC has not requested such a change  
19    related to pension and OPEB costs, as all of the Company's pension and OPEB expenses have  
20    historically been included in the forecast labour inflation and benefit loads that are applied to the  
21    forecast labour force which are allocated between O&M and capital based on the chargeable  
22    hours forecast against O&M and capital activities.

23    For item (b), Section C4.3.3.4.2 and Table C4-3 on pages 116 and 117 of FBC's 2014-2018  
24    PBR Application does not actually identify the shortfall between the 2013 Approved and Base  
25    Pension and OPEB Expense, however the variance is identified in the response to BCUC IR  
26    1.212.1.1 as \$5,272 thousand and will be recorded in the Pension and OPEB Variance deferral  
27    account as shown as an addition in Table 1-B, line 13 of the financial schedules included in  
28    Appendix E of the July 5, 2013 2014-2018 PBR Application. While the shortfall between the  
29    2013 Approved and Base Pension & OPEB Expense is recognized as a deferred cost it is offset  
30    by an equal amount recognized as a credit to the Prepaid Pension Costs and OPEB liability,  
31    resulting in no net change to rate base, and therefore no effect on earnings. Further, this  
32    treatment to defer the shortfall variance between the 2013 Approved and 2013 Base O&M is the  
33    currently approved treatment and FBC has not proposed to change this treatment in this  
34    Application.

35